



BUILD BULK PROFIT—FAST

Bulk dispensing turns underutilized floor space into a high-margin category with payback in months, not years. Delivering 40–50% margins, bulk dispensing systems are designed to generate lasting value and continued profit growth.

A well-executed bulk department can become a true profit driver, attracting loyal, high-value shoppers, while strengthening overall store performance. Shoppers can buy exactly what they need, reduce waste and save 30–60% compared to packaged goods.

For grocers, offering a bulk department is a smarter way to not only sell and differentiate, but also encourage larger basket sizes, repeat visits and stronger customer loyalty. **With the right strategy and execution, bulk becomes more than a category, it becomes a competitive advantage.**

**Bulk-in-a-Box
Kits offer multiple
configurations
for the perfect
bulk display**



TOP 25 BULK FOODS BY IDEAL BIN TYPE

PRODUCT	GRAVITY BIN	SCOOP BIN
Rice	✓	
Flour		✓
Sugar		✓
Quinoa		✓
Lentils	✓	
Black Beans	✓	
Pinto Beans	✓	
Chickpeas	✓	
Rolled Oats	✓	
Granola		✓
Trail Mix		✓
Chocolate Chips	✓	
Yogurt Covered Pretzels		✓
Chocolate Covered Nuts		✓
Jelly Beans	✓	
Coffee Beans	✓	
Pretzels		✓
Almonds	✓	
Cashews	✓	
Peanuts	✓	
Dried Mango		✓
Dried Apricots		✓
Dates		✓
Gummy Candy		✓
Wrapped Candy		✓

BULK BINS, SIMPLIFIED.

Bulk dispensing performance starts with the right setup. Start by identifying the right bin types for your products to enhance the shopping experience, streamline operations, and maximize category profitability. Then, choose the Bulk-in-a-Box Kit configuration that best fits your available space, product assortment, and merchandising goals.

Built on proven merchandising configurations, Bulk-in-a-Box Kits remove the guesswork and make it easy to create a profitable bulk destination tailored to your store and shoppers. **Use the guide below to find the best bin for each product, then scan the QR code to explore available kit configurations.**



Turn bulk into a category that sells.
Scan to see how Bulk-in-a-Box Kits make it easy.



GRAVITY BINS

BEST FOR

Uniform size & shapes | Free-flowing products | Non-sticky products | Non-clumping products

Pantry Staples

Rice
Beans
Lentils
Split Peas
Rolled Oats
Whole Coffee Beans
Short Pasta
Round/Puff Cereals

Snacks

Roasted Nuts
Popcorn Kernels
Peanuts
Almonds
Cashews
Sunflower Kernels
Pumpkin Seeds
Pistachios (Shelled)

Candy

Chocolate Gems
Jelly Beans
Hard Candy
Small Chocolate Pieces
Gumballs
Candy Corn
Jawbreakers
Hard-Shell Fruit Chews

Baking Ingredients

Chocolate Chips
Butterscotch Chips
White Chocolate Chips
Mint Chocolate Chips
Cocoa Nibs
Coconut Flakes
Baking Nuts
Toffee Bits



SCOOP BINS

BEST FOR

Larger products | Irregular shapes | Sticky products | Delicate products

Nuts & Snacks

Granola
Trail Mix/Snack Mix
Large Nuts
Chocolate-Covered Nuts
Pretzels

Dried Fruit

Mango Slices
Apricots
Dates
Pineapple
Dried Cranberries

Candy

Gummy Candy
Wrapped Candy
Large Novelty Candy
Licorice Bites
Fruit Sours

Specialty Items

Loose Tea Blends
Spices
Pet Treats
Dried Chiles
Larger Specialty Grains

Baking Ingredients

Sugar
Flour/Flour Alternatives
Cocoa Powder
Cornmeal
Breadcrumbs